



Business, Law, and Information Technology Career and Academic Pathways (CAPs) Program Map: Certificate of Achievement for Real Estate Broker

Total number of units: 24-28 units

Top Code/Academic Plan: 5110.00

Updated on May 24, 2022

Fall Semester	Course Code	Course	Units	Notes	Advising Notes
Program/GE Course	Choose TWO of the Following Courses: REAL ES 001, REAL ES 011, ACCTG 001, LAW 001.	Real Estate Principles, Escrow Principles, Introductory Accounting I, Business Law I.	6 to 8	No pre-requisite required. Real Estate Principles is a required course for a real estate salesperson license. Note: ACCTG 001 is a five-unit course. ACCTG 001 has sections that include a low cost (LCT) or no cost textbook (ZTC). Check the current catalog for the section number(s). You can search for classes in the ELAC and LACCD Schedule of Classes under "Class Search Type" as "Zero Textbook Cost" or "Low-Cost Textbook Classes."	These courses are offered online. REAL ES 001 & REAL ES 005 are also offered on campus. When the on-campus course is typically offered in the evenings or Saturday mornings. These courses are typically offered in 8-week and 5-week sessions. ACCTG 001 is offered regularly online and in person.
Program Course	REAL ES 003	Real Estate Practices	3	No pre-requisite is required for this course. This is a required course for a real estate broker license. It is also recommended for an appraiser license.	These courses are offered on-campus and online. When on-campus course is typically offered in the mornings and evening. Note: This course is currently only being offered online until further notice.

Total Units 9 to 11

Winter Session	Course Code	Course	Units	Notes	Advising Notes
Program/GE Course	Choose One of the Following Courses: REAL ES 001, REAL ES 011, ACCTG 001, LAW 001.	Real Estate Principles, Escrow Principles, Introductory Accounting I, Business Law I.	3 to 5	No pre-requisite required. Real Estate Principles is a required course for a real estate salesperson license. Note: ACCTG 001 is a five-unit course. ACCTG 001 has sections that include a low cost (LCT) or no cost textbook (ZTC). Check the current catalog for the section number(s). You can search for classes in the ELAC and LACCD Schedule of Classes under "Class Search Type" as "Zero Textbook Cost" or "Low-Cost Textbook Classes."	These courses are offered on-campus and online. When the on-campus course is typically offered in the evenings. This course is offered in 8-week and 5-week sessions. ACCTG 001 is offered regularly online and in person.

Total Units 3 to 5

Spring Semester	Course Code	Course	Units	Notes	Advising Notes
Program Course	REAL ES 005	Legal Aspects of Real Estate I	3	Elective course for a real estate salesperson license. Required course for a real estate broker license. Required course for appraisal license. It is recommended for escrow and title positions.	This course is offered online in 8-week and 5-week sessions. Check the ELAC schedule of classes for availability.
Program Course	REAL ES 007	Real Estate Finance I	3	Elective course for a real estate salesperson license. Required course for a real estate broker license. Required course for appraisal license. It is highly recommended for the mortgage loan brokering field, underwriter, loan processor, and loan officer.	This course is offered online in 8-week and 5-week sessions. Check the ELAC schedule of classes for availability.

Total Units 6

Summer Session	Course Code	Course	Units	Notes	Advising Notes
Program Course	REAL ES 009	Real Estate Appraisal I	3	This is an elective course for a real estate salesperson license. It is a required course for a real estate broker license and the appraisal license. It is highly recommended for the mortgage loan brokering field, underwriter, loan processor, and loan officer.	This course is offered online in 8-week and 5-week sessions. Check the ELAC schedule of classes for availability.

Summer Session	Course Code	Course	Units	Notes	Advising Notes
Program Course	REAL ES 021	Real Estate Economics	3	Elective course for a real estate salesperson license. Required course for a real estate broker license. Required course for real estate appraiser license. Recommended for a salesperson license.	This course is offered online in 8-week and 5-week sessions. Check the ELAC schedule of classes for availability.

Total Units 6

Degree Path and Requirements:

The course in this certificate may also be applied toward other certificates or the Real Estate associates degree. Please contact an academic counselor or the Business Administration department for more information.

This map is a suggested term-by-term sequence of courses to complete the program in a recommended time frame. This is an efficient and recommended plan, but actual plans may vary by individual student need. This map cannot replace a meeting with [counselors](#). Students can apply for certificates as soon as the necessary courses are completed. Meet with a counselor and the financial aid office to ensure continued financial aid. Check with [financial aid](#) for eligibility.

Department Advising Notes:

Contact ELAC's Business Administration Department for more information:

Campus Location: F7-303

General Telephone Number: (323) 415-4149

Department website can be found [here](#).

Real Estate Professor Olivia Anderson can be contacted [here](#).

Program Description

This program is designed to prepare students to take the examination to become a State Licensed Real Estate Broker. A licensed real estate broker sells houses and other real estate properties independently or under the guidance of another broker.

Career and Transfer Opportunities

[Requirements to Apply for a Real Estate Broker License](#)

Age: You must be 18 years of age or older to be issued a license.

Residence: If you are not a California resident, see Out-of-State Applicants.

Honesty: Applicants must be honest and truthful. Conviction of a crime may result in the denial of a license.

Experience: Either, a minimum of two years full-time licensed salesperson experience within the last five years, or two years of unlicensed equivalent experience, or a four-year degree with a major/minor in real estate is required.

For further information, see [Documenting Experience Requirements for the Broker Examination](#).

Check out the programs at the California State University (CSU) where you can get a business degree and emphasis in real estate.

Visit the [Transfer Center](#) for transfer information, which varies based on transfer college. Make an appointment with a [counselor](#). Students can visit [Career and Job Services](#) for career counseling and further exploration. For additional resources, students pursuing a certificate can visit the [American Job Center of California](#) on ELAC main campus.

[CSU – Northridge](#)

[CSU – San Bernardino](#)

Youtube Videos

[California real estate brokers license requirements](#)

Program Map

A suggested sequence of classes to complete a degree, certificate, or program of study. Students should consult an academic counselor for variations to this plan based on part-time or full-time status, transfer plans, pre-requisites needed, etc.

Prerequisite Course

A specific course that must be completed before advancing to the next course.

Check the online catalog at elac.edu for the latest and most accurate information.

Contact

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